SOCAP Global Partnership Opportunities

At the intersection of money + meaning

SOCAP24 October 28-30

Our History

A Rich History of Market Leadership

SOCAP is the premier, most influential, largest, and most diverse thought leadership and networking platform in impact investing. We are authentically committed to and actively engaged in building a more just and sustainable economy.

SOCAP Global convenes a global ecosystem and marketplace— social entrepreneurs, investors, foundation and nonprofit leaders, government and policy leaders, creators, corporations, academics, and beyond — through live and digital content experiences that educate, spur collaboration, and inspire investment in positive impact. SOCAP unlocks the power of markets to accelerate impact and has convened more than 100,000 people since our first event in 2008.

Past Speakers Include:

















Our Community of Innovators



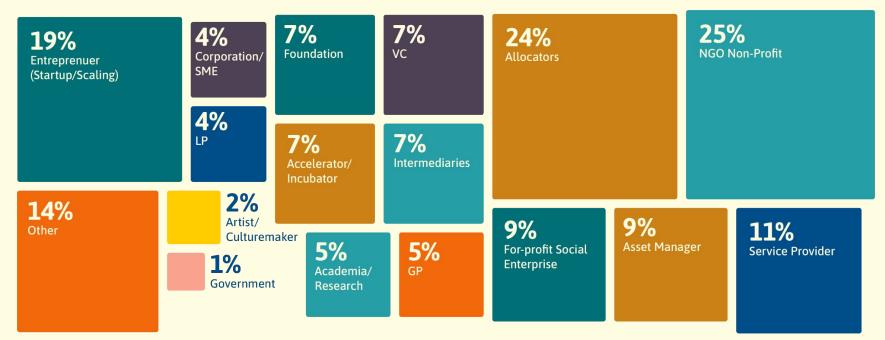
SOCAP + Sorenson Impact Institute

"SOCAP is essential infrastructure to the impact investing field and an important platform for the leaders that MacArthur seeks to support. In particular, SOCAP Global opens a generative space for practitioners to connect the dots and form vital collaborations and partnerships."

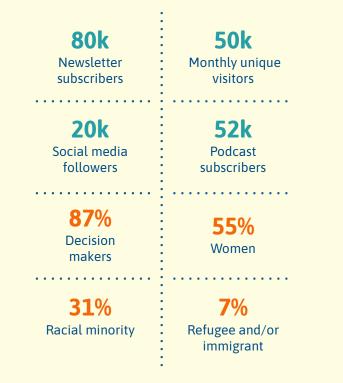
-John Balbach, John D. and Catherine T. MacArthur Foundation

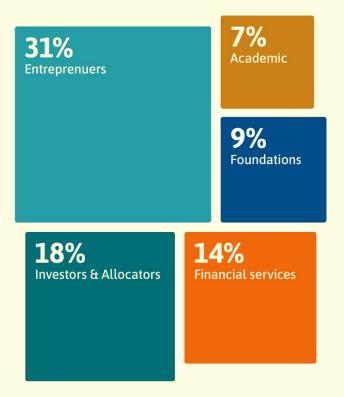
SOCAP23 stats:





Overall SOCAP Community Stats:





This year, we're offering our partners a unique opportunity to tailor packages to their owns needs, budget, and goals by selecting from a range of content and community engagement options.



Find a Package That Better Suits Your Needs*



- 1. <u>Pioneer Partner</u>
- 2. Field Champion Partner
- 3. <u>Success Partner</u>
- 4. <u>Funder & Founder Showcase</u> <u>Package</u>
- 5. Launch Partner
- 6. <u>Innovation Partner</u>
- 7. <u>Catalyst Partner</u>
- 8. <u>Seed Partner</u>
- 9. Add on for all Partnerships

Pioneer Partner (1 available)

Includes:

- Thought Leadership,
- Community Engagement
- Onsite Presence
- Digital Assets & Branding

Thought Leadership & Community Engagement

- 1. **Drive the conversation at scale** with an entire content track:
 - a. Lead and advise the curation of an entire track of panels with our Curation Councils.
 - b. Amplify your message on the Opening Panel for the chosen track.
- Take mainstage with a unique Large Breakout
 Panel in the Forum or Theatre (+ recorded digital video of session) (first choice pick, 75 minutes)
- 3. Grab the spotlight with a 12 minute slot on **opening plenary session**
- 4. Curate your audience with a **tailored luncheon or breakfast** for invite-only stakeholders (up to 35 people)

- 5. **Gain one-of-a-kind insights** (Choose one of the following):
 - A private (20-40 person) Focus-group Roundtable discussion: leveraging the participation of very specific stakeholders from around the world, partner convenes a facilitated conversation with a curated list of participants who are attending SOCAP (no outside attendees).
 75 minutes.
 - b. A Facilitated Networking Session with a theme set by the partner, to identify people in the conference interested in a topic.
 75 minutes.
 - c. An interactive workshop facilitated by the partner. 75 minutes

Pioneer Partner

- 1. Large expo in priority placement w/furniture, wifi, video screens)
- 2. Prominent recognition as SOCAP's lead partner in person and in all printed and digital assets throughout campus
- Ticket Package and Discounted Tickets: 12 complimentary tickets & 6 for speakers, 10 discounted tickets at entry level cost (\$999)

Digital Assets and Branding

1. Your choice of one Thought-Leadership Digital Add-Ons. PLUS

- a. Sizzle Reel on partner's work at SOCAP
- b. One year Ad Placement
- c. Three sponsored newsletter box
- d. Featured in blog post on what to expect for SOCAP24
- e. Partner sessions featured in the wrap up email for each day of the conference
- f. Recognition as a SOCAP partner on socapglobal.com (47k original views/October)
- g. Session featured in Conference App push notifications

Pioneer Partner

Field Champion Partner (3 available)

Includes:

- Thought Leadership
- Community Engagement
- Onsite Presence
- Digital Assets & Branding

Thought Leadership & Community Engagement

- 1. Take mainstage with a unique Large Breakout Panel in the Forum or Theatre (first choice pick, 75 minutes) For \$25K Upgrade to a Room with video recorded + receive edited video asset
- 2. Grab the spotlight with a 12-15 minute spot on **opening plenary** session
- 3. Gain one-of-a-kind insights (Choose <u>one</u> of the following):
 - a. A (20-40 person) Focus-group Roundtable discussion: leveraging the participation of very specific stakeholders from around the world, partner convenes a facilitated conversation with a curated list of participants who are attending SOCAP (no outside attendees) 75 min
 - b. A Facilitated Networking Session with a theme set by the partner, to identify people in the conference interested in X- 75 min
 - c. An interactive workshop facilitated by the partner 75 min

By June 2023, for \$50K add Exclusive Track Partner* to **Drive the conversation at scale** with an entire content track, which includes:

- Amplifying your messaging in Opening Panel for the chosen track.
- Recognition as the Exclusive
 Track Partner in person and
 online

*Co-track partner available for some tracks for \$40k

Field Champion Partner

- 1. Large expo in priority placement w/furniture, wifi, video screens
- 2. Recognition as a SOCAP partner in person in all printed and digital assets throughout campus
- 3. Ticket Package and Discounted Tickets:
 - a. Complimentary: 5 for staff, up to 5 for speakers
 - b. Discounted: 10 at entry level (\$999)

Digital Assets and Branding

- 1. Your choice of one Thought-Leadership Digital Add-Ons.
- 2. Sizzle Reel on partner's work at SOCAP
- 3. One Year Ad Placement
- 4. Two sponsored newsletter box.
- 5. Featured in blog post on what to expect for SOCAP24
- 6. Partner session(s) featured in the wrap up email for each day of the conference
- 7. Recognition as a SOCAP partner on socapglobal.com (47k original views/October)
- 8. Session featured in Conference App push notifications

Field Champion Partner

Success Partner

Includes:

- Thought Leadership
- Community Engagement
- Onsite Presence
- Digital Assets & Branding

Thought Leadership & Community Engagement

- 1. Take mainstage with a unique Large Breakout Panel For \$25K Upgrade to a Room with video recorded + receive edited video asset Includes:
 - 1. 75 min block
 - 2. 1-2 sessions of content consulting with the opportunity to co-create with our experienced content team to ensure the best results for your content
- 1. Gain one-of-a-kind insights (Choose one of the following):
 - a. A Facilitated Networking Session with a theme set by the partner, to identify people in the conference interested in X-75 min
 - b. An interactive workshop facilitated by the partner 75 min

By June 2023, for \$50K add Exclusive Track Partner* to **Drive the conversation at scale** with an entire content track, which includes:

- Amplifying your messaging in Opening Panel for the chosen track.
- Recognition as the Exclusive Track Partner in person and online

*Co-track partner available for some tracks for \$40k

Success Partner

- 1. Standard expo booth in priority placement
- 2. Recognition as a SOCAP partner in person in all printed and digital assets throughout campus
- 3. Ticket Package and Discounted Tickets:
 - a. Complimentary: 4 for staff, up to 4 for speakers
 - b. Discounted: 10 at entry level (\$999)

Digital Assets and Branding

- 1. Your choice of one Thought-Leadership Digital Add-On.
- 2. Six month Ad Placement
- 3. One sponsored newsletter box
- 4. Featured in blog post on what to expect for SOCAP24
- 5. Session featured in Conference App push notifications
- 6. Partner session featured in the wrap up email for each day of the conference
- 7. Recognition as a SOCAP partner on socapglobal.com (47k original views/October)

Success Partner

Launch Partner



Includes:

- Thought Leadership
- Community Engagement
- Onsite Presence
- Digital Assets & Branding

Thought Leadership & Community Engagement

- 1. Take mainstage with a unique Breakout Panel
 - a. 75 minute block
 - b. 1-2 sessions of content consulting with the opportunity to co-create with our experienced content team to ensure the best results for your content



Launch Partner

- 1. Standard expo in priority placement
- 2. Recognition as a SOCAP partner in person in all printed and digital assets throughout campus
- 3. Ticket Package and Discounted Tickets:
 - a. Complimentary: 3 for staff, up to 3 for speakers
 - b. Discounted: 10 at entry level (\$999)

Digital Assets and Branding

- 1. Your choice of one Thought-Leadership Digital Asset.
- 2. Six month Ad Placement
- 3. One sponsored newsletter box.
- 4. Partner session featured in the wrap up email for each day of the conference
- 5. Featured in blog post on what to expect for SOCAP24
- 6. Session featured in Conference App push notifications
- 7. Recognition as a SOCAP partner on socapglobal.com (47k original views/October)

Launch Partner

Funder & Founder Showcase Package

(Cohort of 10 Entrepreneurs or Funders)



- Virtual Programming
- Advisory Services
- Curated Connections with SOCAP Attendees (Investors, etc)
- On-Site Presentation
- Partner Booth

*Inquire about pricing for Cohorts of 5 and 15

Thought Leadership & Community Engagement

1. On-Site Presentation

- a. 75-minute block
- b. 1-2 sessions of content consulting for your team with the opportunity to co-create with our experienced content team to ensure the best results for your content
- c. Run of Show prep session with your cohort to prepare them for their session
- d. Slide deck creation (as desired)

2. Virtual Programming

- a. 4 months of virtual programming aimed at leadership development, impact measurement, investment readiness, and storytelling/networking (July -October) with expert facilitators given in three-part series per thematic track
- b. Peer connection calls once a month to connect cohort members
- c. Multiple orientation calls to welcome and ensure cohort participants get the most out of their SOCAP experience
- d. 1:1 Advisory Calls with SOCAP Executive Director of Entrepreneurship

- 3. Curated Introductions to Attendees at SOCAP
 - a. Blind introductions sent via email from SOCAP introducing cohort members to attendees they wish to connect with before the conference
- 4. Social media graphics creation and promotion via our SOCAP network
 - a. Logo placement on our website under our Partners
 - b. Promotional blog post shared with our entire network via our Newsletter, website, and social media channels
 - c. Promotion of each cohort member via LinkedIn using social media graphics SOCAP creates

Funder & Founder Showcase Package

- 1. Recognition as a SOCAP partner in person in all printed and digital assets throughout campus
- 2. Ticket Package and Discounted Tickets: 12 complimentary tickets (10 for fellows & 2 for staff/presenters), 10 discounted tickets at entry level cost (\$999)
- 3. Promotional printed QR Code board to feature the cohort

Digital Assets and Branding

- 1. Virtual Programming for Cohort
- 2. Digital Investor LookBook created for Cohort
- 3. Curated introductions to SOCAP Attendees for cohort
- 4. Partner session featured in the wrap up email for each day of the conference
- 5. Featured in blog post spotlighting our Partners
- 6. Recognition as a SOCAP partner on socapglobal.com (47k original views/October)

Add-Ons to Package (see full descriptions and pricing details here)

- 1. Toniic Investor Matchmaking
- 2. APlan Coaching Services
- 3. Impactable Impact Measurement
- 4. Firm for the Culture Legal Services
- 5. Sunflower Communications Marketing
- 6. MicroMentor Matchmaking

Funder & Founder Showcase Package

Change Agent Access Fund

Includes:

• Tickets

- Community Engagement
- Digital Assets & Branding



Starts at \$20k

Get premier access for the changemakers in your network or portfolio

- 1. Support a cohort of 5, 10, 15 or 20 entrepreneurs or emerging fund managers to attend SOCAP. Access fund includes:
 - a. Tickets to SOCAP
 - b. A small room for your organization to host a delegate-led session
 - c. Recognition as a Change Agent in person and digitally
 - d. Included in a blog post and newsletter about access funds



Change Agent Access Fund

Benefits: Onsite Presence, Community Engagement, Digital Assets, & Branding

- 1. Cohort of 5 (\$20,000):
 - a. 6 tickets
 - b. Co-host a delegate led discussion with another cohort
 - c. Featured in blog post on Access Funds
 - d. Recognition as a Change Agent
- 2. Cohort of 10 (\$32,500)
 - a. 11 tickets
 - b. Host a delegate-led discussion
 - c. Featured in blog post on Access Funds
 - d. Recognition as a Change Agent

3. Cohort of 15 (\$45,000):

- a. 16 tickets
- b. Host a delegate-led discussion
- c. Featured in blog post on Access Funds
- d. Recognition as a Change Agent
- 4. Cohort of 20 (\$57,500)
 - a. 21 tickets
 - b. Host a delegate-led discussion
 - c. Featured in blog post on Access Funds
 - d. Recognition as a Change Agenda

Change Agent Access Fund

Innovation Partner

Includes:

- Thought Leadership
- Community Engagement
- Onsite Presence
- Digital Assets & Branding



Thought Leadership & Community Engagement

1. Gain one-of-a-kind insights (Choose <u>one</u> of the following):

- A Facilitated Networking Session with a theme set by the partner, to identify people in the conference interested in X. Beginning remarks by the partner.-75 min block
- Interactive workshop facilitated by the partner with
 65 pax capacity. Beginning remarks by the partner. 75 min block



Innovation Partner

- 1. Standard expo
- 2. Recognition as a SOCAP partner in person in all printed and digital assets throughout campus
- 3. Ticket Package and Discounted Tickets:
 - a. Complimentary: 4 for staff, up to 1 for speakers
 - b. Discounted: 10 at entry level (\$999)

Digital Assets and Branding

- 1. Your choice of one Thought-Leadership Digital Add-Ons.
- 2. Six month Ad Placement
- 3. 1 sponsored newsletter box.
- 4. Featured in blog post on what to expect for SOCAP24
- 5. Recognition as a SOCAP partner on socapglobal.com (47k original views/October)

Visionary/Innovation Partner

Catalyst Partner



Includes:

- Thought Leadership
- Community Engagement
- Onsite Presence
- Digital Assets & Branding

Thought Leadership & Community Engagement

- 1. Gain one-of-a-kind insights (Choose <u>one</u> of the following):
 - a. Deliver an inspirational Ted-style talk on the Lightning Round (+ recorded digital video of session)
 - b. A private (20-40 person) Focus-group Roundtable discussion: leveraging the participation of very specific stakeholders from around the world, partner convenes a facilitated conversation with a curated list of participants who are attending SOCAP (no outside attendees)
 - c. Delegate led discussion a unique interactive format that invites leaders and attendees to explore a particular topic in depth. Rather than a presentation (knowledge absorption), Delegate-Led Discussions take place in an intimate setting that allows for a deep and intentional exploration of the topic within a small group (collaborative knowledge development & exchange).



Catalyst Partner

- 1. Small expo
- 2. Recognition as a SOCAP partner in person in all printed and digital assets throughout campus
- 3. Ticket Package and Discounted Tickets:
 - a. Complimentary: 3 for staff, up to 1 for speakers
 - b. Discounted: 10 at entry level (\$999)

Digital Assets and Branding

- 1. Podcast on Money & Meaning (52k followers)
- 2. Six month Ad Placement
- 3. Recognition as a SOCAP partner on socapglobal.com (47k original views/October)
- 4. One sponsored newsletter box



Seed Partner

Includes:

- Onsite Presence
- Digital Assets & Branding

- 1. Recognition as a SOCAP partner in person in all printed and digital assets throughout campus
- Ticket Package and Discounted Tickets:
 2 complimentary tickets, 5 discounted tickets at entry level cost

Digital Assets and Branding

- 1. Ad Placement for 6 months
- 2. Recognition as a SOCAP partner on <u>socapglobal.com</u> (47k original views/October)



Seed Partner

Add Ons for All Packages

Add any of the following Community Engagement, Onsite Presence and Thought Leadership Digital-Assets to your package

Price and detail following

Thought Leadership Digital Assets Add-Ons	Price	Info
Whitepaper Package	\$5,000	Partner provides content creation; SOCAP provides audience and marketing. Stays on SOCAP resource page and is on a website pop-up for three months
Webinar	\$7,500	Partner drives content creation with the help of SOCAP; SOCAP provides audience, marketing and platform. 1 hr.
Podcast	\$5,000	Partner records content; SOCAP provides audience, marketing and platform. 35-45 min
Newsletter Block	\$2,500	Partner provides 2-3 sentences and link for call to action. SOCAP features in bi-montly newsletter (80k subscribers)

Community Engagement & Thought Leadership Add-On	Price	# of People	RSVPs	Details
Curated breakfast or luncheon w/ panel discussion (limited availability. first come first serve).	\$18k	25-30	 SOCAP sends up to 3 invites on behalf of partner. Partner sends email copy, invite list, and RSVP link. Partner manages RSVPs with internal link. 	 Comes with food for 30 people Includes partner signage within venue AV included for panels or presentations Partner curates content
Curated breakfast or luncheon w/panel discussion(limited availability. first come first serve)	\$28k	75-100	 SOCAP sends up to 3 invite on behalf of partner. Partner sends email copy, invite list, and RSVP link. Partner manages RSVPs with internal link. 	 Comes with food for 30 people Includes partner signage within venue AV included for panels or presentations Partner curates content
Curated evening reception (limited availability. first come first serve)	\$28k	75-100	 SOCAP sends up to 3 invite on behalf of partner. Partner sends email copy, invite list, and RSVP link. Partner manages RSVPs with internal link. 	 Comes with food for 100 people Includes partner signage within venue AV included for remarks or presentations Partner curates content
Lightning Talk	\$20k	750	ΝΑ	Deliver an inspirational Ted-style talk on the Lightning Round (+ recorded digital video of session)
Focus Group (invite-only session)(limited availability. first come first serve)	\$25k	25-45	 SOCAP sends up to 3 invite on behalf of partner. Partner sends email copy, invite list from SOCAP attendees, and RSVP link. Partner manages RSVPs with internal link. 	 1 prep session with SOCAP to go over content and production needs AV included for panels or presentations seating included digital signage in front of room

Onsite Presence Add-On	Price	Info
Large Expo Space	\$7,500	Soft seating, one screen, wifi, hdmi cord to connect computer to screens, work table and chairs with outlets, storage unit and multiple branding opportunities
Standard Expo Space	\$5,000	Booth with four chairs, storage and branding
Small Expo Space	\$3,000	High top table with two high top chairs, storage and branding



The industry uses the power of finance and business to make the world a better place, and SOCAP, which is the biggest convener of all the main stakeholders in the industry, is a big part of the reason why.

—Huffington Post, Impact



To learn more about SOCAP and create a custom partnership, email tova@socapglobal.com

